

YSOFT SAFEQ™ FOR EDUCATION



SMART PRINTING – SMART SAVINGS – BETTER EDUCATION

Track, manage and reduce hidden printing costs

Printing in your schools and offices is a necessity. But "smart printing" can save money, releasing budget to focus on areas that enhance your students' learning experience.

YSoft SafeQ enables you to easily track and manage your print environment, minimizing waste and reducing costs. You can save up to 50% of your print costs with YSoft SafeQ.

YSOFT SAFEQ SMART PRINTING IS AS EASY AS 1-2-3

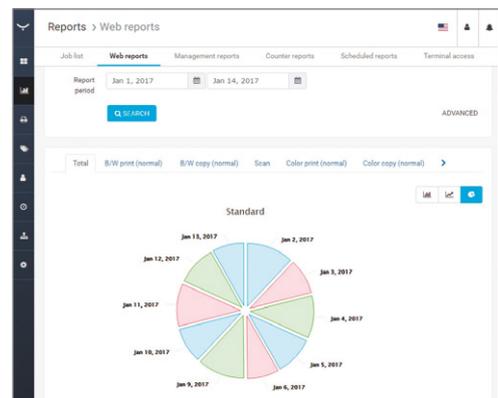
Step 1: Track your print environment Smart measurement

You can't control (or improve) what you can't measure. YSoft SafeQ's robust reporting engine provides actionable and granular information about your print fleet activity by individuals, groups of users or schools.

With fact-based information on print activity, you can identify unnecessary color printing, unusual print volumes and which devices are under-utilized.

Step 2: Manage your print environment Eliminate consumable waste

With YSoft SafeQ, users send a print job to a printer as they normally do, however rather than immediately printing, the print job waits in a secured print queue. Only after authenticating at a printer with their student, faculty ID card or username/password is it released and printed. Jobs no longer needed can be deleted by the user or automatically deleted after a pre-determined time. Studies have shown that 27% of print jobs are considered waste, which when eliminated, leads to considerable savings and helps the environment.



Pre-defined reports provide data on your print activity. Or, define your own reports.



Source: Clean Air Council and the Environmental Protection Agency (EPA).

Right-size your print fleet

A school's printer fleet can be right-sized by eliminating personal printers. Personal printers are no longer needed because YSoft SafeQ user authentication provides security of sensitive documents at the printer. However, all networked printers can still be monitored and print jobs are managed. YSoft SafeQ reports provide visibility to under- and over-utilized devices to help make the right adjustments on where more economical printers could be placed.

Pull printing

With pull printing, any user can print at any device in the school or campus. IT does not need to install print drivers on each user's computer; this eliminates 20% of print-related IT help desk requests.

Additionally pull-printing improves productivity of staff and extends usability of your existing print fleet freeing up IT staff to work on other cost-saving projects. It also means if there is an outage at one device, any other device can be used.

Step 3: Reduce your print costs

Cost-responsible printing

Curb costs by 30% through automatic rules that optimize print usage. YSoft SafeQ provides a growing library of standard rules that can be customized to your own print policies. Common rules include double-sided printing, forced black and white printing and automatic routing of large print jobs to the most economical printer. YSoft SafeQ informs users of these smarter printing choices which encourages more responsible behavior.

Map to your MPS quotas

Many schools and regional offices lease printers and multifunction devices through Managed Print Service (MPS) contracts which contain print page quotas to keep costs in check.

YSoft SafeQ helps to adhere to these quotas

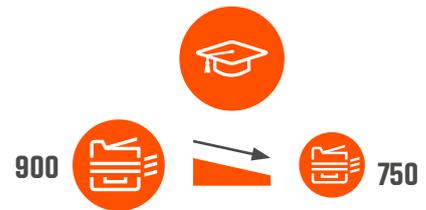
Pay-to-print services

Providing free access to students for print, copy and scan services can be costly. YSoft SafeQ provides an option for your school to charge students for all or part of their print, copy and scan activity – known as pay-to-print – to help reduce the school's costs.

YSoft SafeQ offers schools complete control and flexibility for pay-to-print services. Schools can use a combined virtual and real money credit system where the school can provide an initial virtual quota and, once consumed

by automatically routing print jobs to devices still within quota limits. Furthermore, YSoft SafeQ can assign print quotas by user or groups with notifications when quotas have been reached. Staying within device page quotas under an MPS contract ensures that you are paying the lowest possible amount per page.

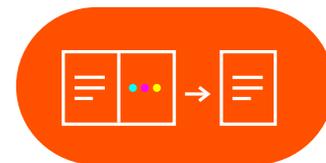
by the student, they can top up their account with real money. Students can manage their accounts with real money, credit cards or use popular payment gateway systems such as PayPal. With YSoft SafeQ, the school administrator can set limits and block excessive usage, protecting your school from misuse. An optional YSoft Payment Machine can be placed on the school's premises for easy student access for managing their pay-to-print account. A desktop cash interface allows administrators to manage accounts and refunds.



Actual example: A school was able to right-size their print fleet on multiple campuses from 900 print devices to 750.



Pull Printing for printing on any device without IT assistance.



Automatic rules can turn a multiple page color job to a double-sided B/W job.

SMART PRINT INFRASTRUCTURE – EVEN SMARTER SAVINGS

YSoft SafeQ's robust architecture is designed for scalability and high availability, with fail-over systems to reliably serve the most demanding schools, thus ensuring and delivering dependable print services and affording peace of mind.

Fewer servers – reduces cost and IT maintenance

YSoft SafeQ's software architecture can reduce the number of servers required by handling complex print tasks on the user's workstation. Additionally, non-complex tasks, such as user authentication control and capturing print activity for reporting, can be done on less expensive servers. How much can you save if you are able to eliminate between 2 and 4 times¹ the number of print servers in your school-wide infrastructure?

IT AND USER FRIENDLY – WITH LOCAL SUPPORT AND SERVICE

Easily and quickly installed

YSoft SafeQ is easily implemented to fit your IT environment. A group of schools recently deployed YSoft SafeQ to 750 print devices within five days. Supported by Y Soft experts and a global network of multifunction device manufacturers, YSoft SafeQ can start reducing your print costs quickly.

Local support and service

Printing services are crucial in supporting teachers and administrators. Local service, support and active monitoring of your YSoft SafeQ system through a network of certified partners, is how Y Soft ensures your print infrastructure's uptime, reliability and performance meets your requirements. Local staff can provide on-site and remote support, solution architecture design and engineering customization – all part of the Y Soft and partner teams that are dedicated to your success. Our Proactive Care teams provide ongoing health checks on your system to ensure, and in many cases, prevent issues from occurring.

User Friendly – across your entire print fleet

YSoft SafeQ is embedded in the world's most popular brands and models of multifunction devices. YSoft SafeQ simplifies and speeds up print processes. For students and faculty who use mobile devices, YSoft SafeQ supports mobile printing for Android and iOS devices. The YSoft SafeQ Mobile Terminal is a mobile application (Android, iOS and Windows Phone) offering a convenient and cost-effective alternative to an embedded solution.

DIFFERENCES THAT MATTER

YSoft SafeQ software

- **Robust architecture:** Designed for scalability and high availability, with fail-over systems to reliably serve the most demanding schools.
- **Modular:** Software modules ensure you pay only for the features you need allowing you to focus your budget where it is needed.
- **Flexible pricing:** Subscription or purchase options are available giving you the flexibility to suit your needs.
- **Compatibility:** Across all major brands and models of multifunction devices and printers.
- **Scalability:** Installations can range from 1 to 15,000 devices offering easy expansion when required.
- **Easy installation and management:** Manage your entire fleet from a single, user-friendly web-based dashboard.

Y Soft hardware

- Card readers for student authentication using your existing ID badges.
- External terminals, when an embedded interface is not desirable or possible for the device or if a common interface is desired across a mixed brand fleet.
- YSoft Payment Machine, an option for pay-to-print services.
- All hardware is designed, tested and manufactured by Y Soft and is available from local warehouses. This means lower costs, higher quality, compatibility and a single support contract.

¹ The number of servers depends on the number of users and print activity in your print environment.

YSOFT SAFEQ – EXPANDABLE WORKFLOW SOLUTIONS PLATFORM TO MEET YOUR NEEDS

Document capture and automated workflows

If your school is looking to transform to digital processes, YSoft SafeQ easily expands to add robust document capture and automated workflows. With a single button, staff can accurately and consistently scan documents and have them automatically stored at a pre-determined destination, such as a networked shared folder, an on-premise or in the cloud 3rd party application. And, as a platform, YSoft SafeQ is easily expandable to add advanced scan workflow modules that add OCR (Optical Character Recognition) and additional processing features.

3D print management

3D printers offer a unique learning experience for students and teachers. Similar to paper printers, print management offers schools the ability to manage, control and audit 3D printer use. The YSoft SafeQ platform is expandable to include Y Soft 3D print management solutions. The complete solution, YSoft be3D eDee, consists of a desktop 3D printer integrated with YSoft SafeQ for print management and accounting as well as printing materials. With this unique solution, students and teachers can easily use 3D printing to enhance their learning experience.



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**BUILD
SMART
BUSINESS**

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